

Revenue Category	Actual 2018	% of Total	Budget 2019	% of Total	Act vs Bud Variance		Comments on Variances
					\$	%	
Pledge Offerings	\$ 556,740	60.2%	\$ 540,000	66.1%	\$ (16,740)	-3.1%	
Metered Parking	\$ 136,282	14.7%	\$ 99,000	12.1%	\$ (37,282)	-37.7%	conservative assumption for parking
Parking Donations / Passes	\$ 70,003	7.6%	\$ 67,719	8.3%	\$ (2,284)	-3.4%	
Plate Offerings	\$ 59,103	6.4%	\$ 55,900	6.8%	\$ (3,203)	-5.7%	
Grants	\$ 36,872	4.0%	\$ 11,872	1.5%	\$ (25,000)	-210.6%	includes 6 months from St. Andrews for Curate & Dorris Goodwin Fund
Program & Outreach Reimbursement	\$ 35,632	3.8%	\$ 24,312	3.0%	\$ (11,320)	-46.6%	less expenses associated with reimbursement
Facility Usage	\$ 12,124	1.3%	\$ 6,000	0.7%	\$ (6,124)	-102.1%	conservative assumption for 2019
Prior Year Pledges	\$ 7,300	0.8%	\$ -	0.0%	\$ (7,300)		
Investment Income	\$ 3,968	0.4%	\$ 3,726	0.5%	\$ (242)	-6.5%	
Ground & Organ Fund	\$ 3,766	0.4%	\$ 3,000	0.4%	\$ (766)	-25.5%	
Economy Shop & Other	\$ 3,756	0.4%	\$ 5,244	0.6%	\$ 1,488	28.4%	2018 included the temporary close of the Economy shop
<b>Total Operating Revenue</b>	<b>\$ 925,546</b>	<b>100%</b>	<b>\$ 816,773</b>	<b>100%</b>	<b>\$ (108,773)</b>	<b>-13.3%</b>	
Endowment Draw	\$ 55,000		\$ 64,074				4.5% of rolling 3 yr average / per CPA firm this is outside of our operating revenue
<b>Total Op Revenue &amp; Endowment Draw</b>	<b>\$ 980,546</b>		<b>\$ 880,847</b>				

Expense Category	Actual 2018	% of Total	Budget 2019	% of Total	O/L vs Bud Variance		Comments on Variances
					\$	%	
Personnel	\$ 564,151	63.7%	\$ 556,616	63.2%	\$ (7,535)	-1.4%	includes health insurnace increases and proposed increase of approx 3%
Diocesan Pledge	\$ 94,721	10.7%	\$ 112,266	12.7%	\$ 17,545	15.6%	includes credit in 2018 plus assumption for 2019 increase
Building & Grounds	\$ 116,940	13.2%	\$ 93,003	10.6%	\$ (23,937)	-25.7%	2018 includes ~\$25K for boiler reparirs
Administrative/Offices	\$ 32,648	3.7%	\$ 33,401	3.8%	\$ 753	2.3%	2019 includes audit review, 2018 includes compilation only
Music	\$ 18,558	2.1%	\$ 26,150	3.0%	\$ 7,592	29.0%	2018 includes less spending than anticipated & 2019 includes increase for choral scholars
Insurance	\$ 15,155	1.7%	\$ 17,253	2.0%	\$ 2,098	12.2%	2018 includes prior year worker's comp credit
Income Taxes	\$ 20,488	2.3%	\$ 17,050	1.9%	\$ (3,438)	-20.2%	2018 based on great parking revenue; 2019 is aligned with conservative parking revenue
Adult/Children/Youth Programs	\$ 9,104	1.0%	\$ 8,588	1.0%	\$ (516)	-6.0%	
Property Taxes	\$ 7,706	0.9%	\$ 7,820	0.9%	\$ 114	1.5%	
Outreach	\$ 5,023	0.6%	\$ 7,000	0.8%	\$ 1,977	28.2%	Final 2018 spending less than expected
Worship	\$ 1,029	0.1%	\$ 1,700	0.2%	\$ 671	39.5%	2018 spending less than expected
All Other	\$ 290	0.0%	\$ -	0.0%	\$ (290)	#DIV/0!	
<b>Total Operating Expenses</b>	<b>\$ 885,813</b>	<b>100.0%</b>	<b>\$ 880,847</b>	<b>100%</b>	<b>\$ (4,966)</b>	<b>-0.6%</b>	

<b>Expected Surplus (Op Inc - Op Exp)</b>	<b>\$ 39,733</b>		
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